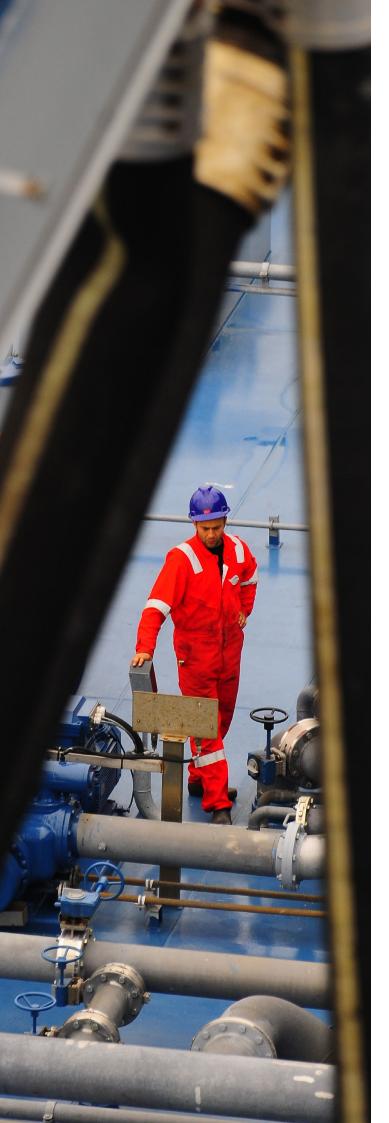
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# Dear Potential Member,

InterManager is the international trade association for the ship management industry.

Our members are in-house or third party ship managers, crew managers, or related organisations, as well as related maritime businesses and organisations.

Collectively, InterManager members are involved in the management of more than 7,500 ships and responsible for more than 250,000 seafarers.

InterManager is the only organisation dedicated to representing the ship and crew management industry. It is an internationally-recognised and well-respected organisation, which represents its members at international level, lobbying on their behalf to ensure their views and needs are taken into account within the worldwide maritime industry.

Under its President, Bjørn Jebsen, InterManager's key goals on behalf of its members include:

- driving efficiency on board and ashore
- overcoming administrative burdens
- emphasising education and training

With 90% of all seafarers employed by crew or ship managers, wouldn't it make sense to be part of the InterManager family?

Join us and make a change.

## InterManager's Mission

To federate and serve the needs of all companies involved in the management and crewing of ships.

> To encourage the highest standard of ship operations through innovation, creativity, and the sharing of knowledge.

To provide a forum for discussion on matters of common interest.

To be the collective voice of ship managers in international forums and with international regulators.

> To advocate efficiency, quality, and ethics in ship management.

To promote the image of shipping and careers in seafaring.

### Membership Benefits

Gain access to an extensive network within the ship management industry.

Knowledgeable and experienced Executive Committee driven towards creating a safer environment for seafarers.

Have the opportunity to be given a voice within the shipping management industry.

## Up-to-date industry information

- We will update you via membership email on any updates to current or new documentation.
- Every week we produce a round-up video of the latest news within the shipping industry.
- Receive a hands-on personal service from our Secretariat.

This information is always readily available for InterManager members on our website. This is accessed through your personal login.

## Access to events, at a discount

- You will have the opportunity to attend InterManager regional meetings.
- Your InterManager membership gives you access to external conferences either included within your membership or at a discounted price.
- Promote your products and services to major clients and organisations.

## Be given the opportunity to promote your organisation

Involvement with our numerous events/conferences gives members the opportunity to network with specialists in the ship management industry and promote your company's services, especially if they are unique.

## Join our committees. Have your say.

#### Executive committee

The Board of Directors are responsible for running the Association.

#### GDPR

Responsible for the coordination of members' GDPR efforts.

# Enclosed Space Death committee

Responsible for running the Enclosed Space Project and chairing the HEIG (Human Element International Group) Enclosed Space sub-committee.

#### Cyber Security committee

Responsible for the running of CyberSail. org and coordinating members cyber security efforts. CyberSail is an online platform built specifically for the maritime industry, allowing members to share, discuss, and combat cyber threats.

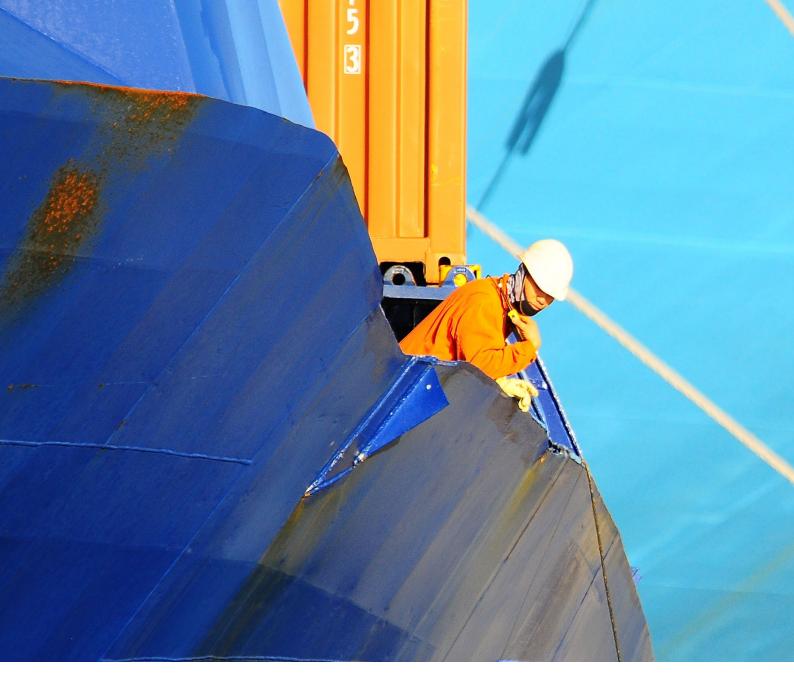
#### Adopt A Ship committee

Responsible for the running of InterManager's Adopt A Ship.

#### Lifeboat committee

Responsible for running the Accident Database and coordinating works of ILG (International Lifeboat Group).



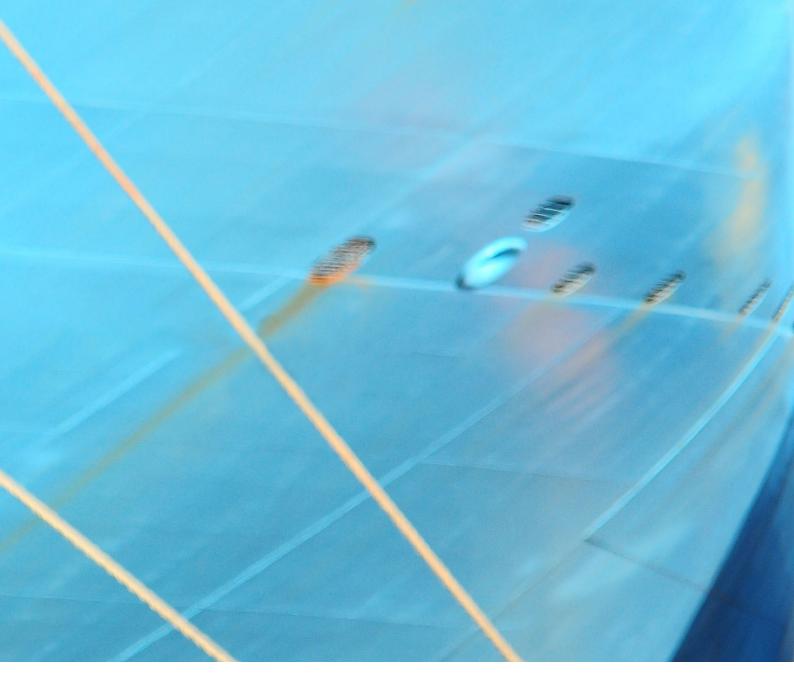


# Join our projects

#### Lifeboat Safety

In recognition of the seriousness of the problem, InterManager has taken it upon itself to maintain statistics for lifeboat accidents. These statistics are hoped to provide an important indicator of effectiveness of solutions undertaken by the industry.

InterManager is an active member of International Lifeboat Group, where partners are working together to find the best solutions for lifeboat issues.



#### Enclosed Space Deaths

The goals and objectives of this project is to reduce or even eradicate fatalities resulting from Enclosed Space Entry. The committee's deliverables of Phase 1 are as follows: revised standards for access and ventilation of enclosed spaces; revisions of processes for cleaning and ventilation; and revision on requirement leading to enclosed space entry.

#### Adopt A Ship

We aim to increase the general public's awareness of seafarers, shipping, and the maritime community, with a focus on the younger generation. This project connects children to a ship captain where they are able to exchange emails once a week and track where the ship is traveling to spark their interest in the shipping and maritime industry from a young age. For more information: https://www.intermanager.org/adopt-a-ship/. Access to our bi-monthly DISPATCH magazine Every two months, we collate information on current affairs in the shipping industry over the previous months, giving you easy access to the latest updates.

Have the opportunity to feature in DISPATCH and share your recent news to your fellow members.

DISPATCH will also keep you up-to-date with current events, which you and your organisation will be able to attend either through your InterManager membership or at a discounted rate.

# Our news outlets

#### InterManager Weekly Video

At the end of each week, our Secretary General will produce a video for our members on the latest news within the shipping industry and updates on current events that InterManager is involved with.



## MEMBERSHIP REQUIREMENTS

#### Quality Requirements:

Organisations wishing to become members of InterManager must satisfy one of the following criteria:

- They must have established, implemented, and maintained a quality management system in accordance with the requirements of ISO 9001:2000, and have obtained a corresponding ISO certificate, OR
- They are willing to undergo a Certification Process and obtain and maintain certification from an Approved Certification Body no more than eighteen months from the date of its admission as a member, OR
- They have exemplary records and are acknowledged by peers as leaders in their geographical market sectors and publicly committed to advancing research and implementation of Corporate Social Responsibility in shipping.

#### Other Requirements:

In addition, the organisations wishing to become members of InterManager must:

- Sign the InterManager Code of Conduct as confirmation that they agree to the rules of the Code.
- Prove that they provide the full complement, including the master for at least one vessel trading internationally.
- Directly employ crew or be responsible for the general administration processes for the selection and recruitment of crew members.
- Agree to InterManager's Cadet Policy.
- Be responsible for the establishment and control of the crew's certification and qualification records.
- Abide with the InterManager Cadet Policy, stating that they must maintain at least one cadet per ship under full management onboard their vessels, during the period that they are members of the Association.
- Agree with the Mission of the Association as stated below.

## INTERMANAGER MEMBERSHIP FEES

#### SHIP MANAGERS

Category	Size of Manager's Fleet	2020	Back Call Limit
А	Managers with more than 200 ships	\$23,000	100%
В	Manager with 100-200 ships	\$18,000	100%
С	Manager with 70-100 ships	\$13,500	100%
D	Manager with 50-70 ships	\$10,000	100%
E	Manager with 15-50 ships	\$6,500	100%
F	Manager with less than 15 ships	\$2,500	100%

#### **CREW MANAGERS**

Category	Size of Manager's Fleet	2020	Back Call Limit
G	Manager with over 1,500 seamen	\$6,000	100%
Н	Manager with 1,001-1,500 seamen	\$4,000	100%
Ι	Manager with 501-1,000 seamen	\$1,500	100%
J	Manager with up to 500 seamen	\$1,000	100%

#### ASSOCIATE MEMBER

Category		2020	Back Call Limit
G	Associate Member	\$2,000	0%

Notes: InterManager offers the opportunity for back calls in case of financial hardship. The maximum possible back call percentage of the base fee for each category is listed in the column "Back Call Limit". Members are paying for a 12-month membership at the beginning of their membership anniversary



### Contact

For more information, please contact:

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Photography by Danny Cornelissen dcornelissen@chello.nl • Portpictures.nl

